# Gaming Practice



### KALFF KATZ & FRANSSEN Attorneys at Law

## Introduction to Kalff Katz & Franssen

Kalff Katz & Franssen, located in the heart of Amsterdam, combines two unique practices; the Media, Entertainment and Sport Practice and the Gaming Practice. The latter is the internationally renowned Gaming Practice headed by Justin Franssen and as such Kalff Katz & Franssen houses the only specialised Gaming Practice in the Netherlands.

The former constitutes the expertise of Kalff Katz Attorneys at Law which has the longest track record in the field of media, entertainment and sport law of all boutique firms in the Netherlands. This full service practice focusses upon the creative industries, mainly serving clients in the fields of music, radio/television, film, publishing, visual arts, sport, fashion and advertising.

#### **Gaming Practice**

The Practice has a vast and diverse client base encompassing a range of business-to-consumer and business-to-business entities active in the (inter)national gaming sector. We serve some of the world's largest blue chip land-based and remote gambling operators, social gaming companies, financial institutions, payment service providers, ISPs, software developers, testing labs, platform providers and trade organisations.

As a niche player in the sector the Gaming Practice is able to provide services in response to regulatory, commercial, technical and operational issues. Considerable experience has been gained in litigation, the provision of advice, risk assessment strategies and representation before relevant national authorities. Indeed, members of the Gaming Practice have played a key role in numerous legal proceedings that contest the validity of monopolies or licensing schemes before national and international courts.

Through taking a proactive approach towards our clients we ensure that they are informed of business critical regulatory, legal and political developments ahead of the market. Proactive advice entails that recourse to reactive measures is minimised.

The ability to provide tailored specialist advice across the range of fields which gaming touches upon is supported by drawing on external lawyers. A decade of cooperation with various lawyers allows us to work with the best of breed for the job at hand.



Justin Franssen franssen@kalffkatzfranssen.nl +31 (0)6 1919 44 84

Justin is head of the Gaming Practice and partner at Kalff Katz & Franssen. He has worked as legal counsel in Amsterdam and New York for a games developer, founded the KPMG European Gaming and Entertainment Services Group and co-founded www.gaminglaw.eu, the key European portal on gaming law and regulation. Having established and subsequently managed the Gaming, Sports & Entertainment practice group at VMW Taxand for nearly 12 years Justin and his highly acclaimed team joined Kalff Katz & Franssen in early 2013.

Justin serves as an Officer as well as the Dutch Member of the International Masters of Gaming Law, and is also a member of the International Association of Gaming Advisors. He sits on various editorial boards, such as that of Gaming Law Review & Economics, and advisory boards, including the International Research Institute of Gambling and Gaming in Bonn, Germany. Justin is also a frequent speaker at key international gaming conferences and writes extensively on the subject matter. Justin has been awarded 8 consecutive Band 1 rakings in the Chambers Global Edition in the category "Gaming & Gambling".



Frank Tolboom tolboom@kalffkatzfranssen.nl +31 (0)6 5259 71 26

Frank concentrates on advising a diverse range of clients active in the (social) gaming and gambling industry and related sectors on all operational and regulatory aspects of their businesses. Furthermore, Frank is also often involved in representing clients before civil and administrative courts on gaming related matters.

Frank was awarded his Master's in International and European Law degree cum laude in 2008 from Utrecht University, the Netherlands. His thesis dealt with the compatibility of Dutch gaming policy with EU law, focusing in particular upon the applicability of the transparency principle in the gaming sector. Being actively involved in the CJEU proceedings of Betfair vs. Minister of Justice allowed Frank to immediately put his thesis into practice. Frank regularly speaks at major conferences and contributes to key trade journals.



As the latest member to join the Gaming Practice Jellien brings with her experience gained as a paralegal and an intern in practices in Amsterdam and Utrecht.

In 2011 Jellien completed her LL.M degree in Information Law at the University of Amsterdam for which her thesis covered the regulation of domain names through 'offline' IP laws.



Dr Alan Littler littler@kalffkatzfranssen.nl +31 (0)6 2391 96 25

Alan's daily work focusses upon advising the Gaming Practice's clients in relation to their activities in the Netherlands with a particular focus upon regulatory and EU law related issues.

Alan successfully defended his PhD "Member States versus the European Union: The Regulation of Gambling" at Tilburg University, the Netherlands, in 2009. This publication comprises of a comparative study into the regulation of offline and remote gambling in three Member States and analyses the requirements of EU law in this field. Prior to moving to private practice in 2011 he continued at Tilburg University as a post-doctoral researcher with autumn 2010 spent as a visiting research scholar at the Fletcher School of Law & Diplomacy at Tufts University.

In addition to speaking regularly at international gambling related conferences Alan also contributes to book projects and journals, as well as sitting on the Advisory Board of the Bingo Project at Kent Law School (University of Kent).



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Alongside advising the client base of the Gaming Practice Younes is a member of the editorial team of Tijdschrift voor Sport & Recht (Sport & Law Journal).

Younes obtained his Master's degree (with merit) in IP and media law from the VU University Amsterdam. In 2011 he was awarded the Prof. Mr. N.J.P. Giltay Veth thesis prize by the Vereniging voor Sport & Recht (Dutch Association for Sports & Law). His Master's thesis considered the relationship between the right to short reporting on major events and copyright and whether the right to short reporting constitutes a new limitation on the copyright held by the Dutch Football League.

His writing continues in the form of contributions to numerous international gaming publications such as iGamingBusiness, InterGaming and iNTERGAMINGi.



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Prior to stepping over to the legal environment Christine spent five years in the hospitality industry. In September 2013 Christine joined the Gaming Practice as a PA following her earlier experience as a legal secretary in another Amsterdam based practice.

#### **Contact Details**

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Peers laud Justin Franssen of Kalff Katz & Franssen Attorneys at Law as "the best gaming lawyer in Holland and one of the best in Europe." He recently became a named partner in one of the Netherlands' oldest entertainment law firms, and advises on regulations and the development of gaming businesses. — Chambers Global 2014







